

Message Text

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ACTION COME-00

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TO SECSTATE WASHINGTON DC 431

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E.O. 11652: N/A

TAGS: BEXP, JA

SUBJECT: FOREIGN BUYER GROUP

REF: A-3692

ASSOCIATION TO IMPROVE DISTRIBUTION SYSTEMS IN KYUSHU, WHICH IS SUB-ORGANIZATION OF KYUSHU PRODUCTIVITY CENTER IN FUKUOKA, IS ORGANIZING, WITH ASSISTANCE OF CONSULATE, GROUP OF ABOUT 15 LEADING BUSINESSMEN FROM VARIOUS INDUSTRIES, INCLUDING TRUCK AND RAILWAY TRANSPORTATION, CONSTRUCTION, WHOLESALE, RETAIL AND TRADING FIRMS TO STUDY MODERN DISTRIBUTION SYSTEMS AND URBANIZATION OF THE UNITED STATES. GROUP LEADER WILL BE PROFESSOR NATSUO MITOMA OF FUKUOKA UNIVERSITY, A WELL-KNOWN URBAN-

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IZATION AND DISTRIBUTION EXPERT. GROUP PLANS TO ARRIVE WASHINGTON, D.C., ON APRIL 6, STAY AT FLINT, MICHIGAN, FROM APRIL 8 TO 13 AND IN ST. LOUIS, MISSOURI, FROM APRIL 13 TO 19.

CONSULATE WOULD APPRECIATE IT IF COMMERCE WOULD MAKE ARRANGEMENTS

AS FOLLOWS: MONDAY, APRIL 7, MORNING - TWO HOUR SESSION AT COMMERCE, INCLUDING HALF HOUR SPEECH WITH TRANSLATION BY SMALL BUSINESS ADMINISTRATION OFFICER ABOUT POLICY AGAINST RECENT RECESSION AND ANOTHER HALF HOUR SPEECH, POSSIBLY ABOUT FINANCING POLICY VIS-A-VIS SMALL BUSINESSES; ONE HOUR IN THE AFTERNOON FOR TRADE PROMOTION POLICY; FOR FOUR DAYS IN FLINT, MICHIGAN, VISITING STATE AND CITY GOVERNMENTS FOR BRIEFING ON URBANIZATION PROJECTS, MEETING WITH

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LARGE AND SMALL SIZE TRUCK TRANSPORTATION COMPANY OFFICIALS, IN-

CLUDING VISITS TO TRUCK TERMINALS, WHOLESALE MARKETS, AND SHOP-
PING CENTERS, ETC., IN THE AREA WHERE A ONE DAY TRIP IS POSSIBLE;
FOR FIVE DAYS IN ST. LOUIS STARTING APRIL 14, VISITING SIMILAR
PLACES AS THOSE IN FLINT PLUS VISIT TO AN ASSEMBLY PLANT OF ANY KIND.

SEPARATE LETTERS ARE BEING SENT TO MAYORS OF EACH CITY ASKING
FOR POSSIBLE ASSISTANCE AND CONTACT WITH THE COMMERCE FIELD OFFICES.
ALTHOUGH GROUP'S VISIT DOES NOT DIRECTLY AIM IMMEDIATE PURCHASE OF
AMERICAN PRODUCTS, SIMILAR GROUPS IN PAST THAT KYUSHU PRODUCTIVITY

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CENTER HAS SENT TO U.S. HAVE RESULTED IN CONSIDERABLE EXPORTS
FROM U.S. IN VIEW OF CLOSE RELATIONSHIP BETWEEN KYUSHU PRODUCTIVITY
CENTER AND CONSULATE, DEPARTMENT'S COOPERATION WOULD BE GREATLY
APPRECIATED.

RICHARDSON

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